

SMALL BUSINESS ACQUISITION TARGET

I live in Nashville with my wife and 3 children – I love the area and am active in the community as well our local church. I graduated from Sewanee and have an MBA from Vanderbilt. I dream of owning and operating a small business which supports my family, serves a need in the community and provides meaningful employment to others.

I intend to acquire a stable Nashville company with a 5+ year history of recurring revenue and predictable cash flows. Ideal business is being sold by a retiring owner, has operational management in place, is a B2B or B2C service company, generates between \$750K - \$2M in seller discretionary earnings and has a large opportunity for growth. I am open to a variety of industries at this time and will use cash plus bank/seller financing to structure the purchase. I am a proven results-oriented leader and will use my experience in sales, relationship management, operations and consulting to drive growth. I have resigned from AMSURG and am searching full-time.



EXPERIENCE

AMSURG (An Envision Healthcare Solution Owned by KKR) – Nashville, TN

2019-2023

Vice President of Operations - As the VP of Operations/Board Chairman for 13 AMSURG ambulatory surgery centers and 6 anesthesia entities, I ensured the highest standards of patient care and operational excellence while managing the dynamics of a partnership Board. Full P&L responsibility for \$53M net revenue, with \$23M of EBITDA (43% margin).

CUMBERLAND CONSULTING GROUP – Nashville, TN

2010-2019

Executive Consultant - Managed and executed healthcare projects for a variety of Cumberland clients.

HARPETH CAPITAL – Nashville, TN

2009 Summer

Investment Banking Summer Associate

JPMORGAN CHASE BANK, N.A. – New York, NY

2005-2008

Vice President, Small Business Banking - Ranked 39th of 1000+ bankers across the US by exceeding revenue growth goals. Acquired over 400 new relationships in 3 years by leveraging referrals and pitching to prospective companies with sales of \$1-15M.

ELITE PHYSICIAN SERVICES (Partner of Citigroup) – Chattanooga, TN

2003-2005

Account Executive

COMMUNITY SERVICE AND ADDITIONAL ACTIVITIES

- Husband, father of 3, Youth Villages Board Member and mentor, church deacon, outdoor enthusiast and triathlete.
- Cycled 3,518 miles across America, unassisted, from the Pacific Ocean to the Atlantic Ocean.